

INVITEE QUESTIONNAIRE

Company Profile: Attached Separately.

To be completed by each mission participant.

1. Name & Physical Address of Company	Danube Group HQ Gate 4, Jebel Ali Free Zone, Dubai, United Arab Emirates
2. Short background of the Company	Established in the year 1993, Danube Group was founded and cultivated under the leadership of Rizwan Sajan, who is the known to be the Founder and Chairman of the Group. Starting off as a small trading firm, the company is moving from strength-to-strength, expanding its foothold in the region, and has established itself as the No. 1 building Materials Company along with other branches under its vast umbrella. In 2015, the company recorded a turnover of AED 5.14 billion and has been growing ever since. As one of the largest suppliers in the region, Danube Group's operations are dominated by two main segments- Building Materials FZCO and
3. Contact Person & Position in Company	ARIF BHALDA, Head of Public Relations & International Business Development
4. Size of the Company (annual turnover)	More than 15 Mn Rands
5. Number of Employees	500+
6. Reason for wanting to attend the mission	Explore business opportunities, invest in companies which could be of potential partner in South Africa region.
7. Current involvement in SA industry? Please give details	NA
8. Have you identified opportunities or area's of interest in South Africa?	Electro-Technical, Hospitality & Tourism, Metals & Minerals, Building Materials, Engineering Services
9. What are the sub-sectors in which you want to invest?	Hospitality & Tourism, Building Materials, Engineering Services
10. What kind of investment are you seeking brown or green investments?	Brown & Green
11. Total value of investment/s	Estimated value of investments into consideration - USD 5 Mn

12. Preference of companies to be included in the itinerary (Any Wish List of companies for Meetings)	Companies in business of Building Materials, Aluminium Composite Panels, Home Décor
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1. Name & Physical Address of Company	ENERGY SAVERS FZE , Dubai Silicon Oasis Technopark, Light Industrial Unit, 3 - B9, DUBAI ,UAE
2. Short background of the Company	Energy Savers FZE is a young, fast-growing company based in Dubai Silicon Oasis, with offices in Dubai and Mistelgau / Bayreuth (Germany), providing advanced Energy Efficiency Solutions.
3. Contact Person & Position in Company	MARTIN FEUSTAL, MANAGING DIRECTOR
4. Size of the Company (annual turnover)	More than 15 Mn Rands
5. Number of Employees	20+
6. Reason for wanting to attend the mission	Invest in local company in South Africa or set up Joint Venture with a local group Target large industrial clients and utilities for Energy Efficiency
7. Current involvement in SA industry? Please give details	NA
8. Have you identified opportunities or area's of interest in South Africa?	Agro-Processing,Aerospace, Rail, Marine, Metals & Minerals, BPO/ICT, Automotive, Capital Equipment
9. What are the sub-sectors in which you want to invest?	Power, Energy Efficiency
10. What kind of investment are you seeking brown or green investments?	Brown & Green
11. Total value of investment/s	Estimated value of investments into consideration - USD 500 000
12. Preference of companies to be included in the itinerary (Any Wish List of companies for Meetings)	Utility Providers, Energy Efficiency & Renewable Energy Companies for partnerships

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1. Name & Physical Address of Company	HAPPY UMBRELLA LLC - RAKIA Ind. Zone Phase-1, Al Jazeera Al Hamra,
2. Short background of the Company	Happy Umbrella started manufacturing in Sharjah, UAE in the year 1992 with the worker strength of 60 nos. The main activity of company was to manufacture of basic Umbrellas. From the year 2000, the company has also started manufacturing of Promotional (Golf & Beach) Umbrellas and our product are well accepted in the local as well as International Markets. In 2009, we constructed a new Factory with accomodation on the leased land from RAKIA at Al Jazeera Al Hamra, Ras Al Khaimah with the investment of AED 10 Million approx. Presently we are running our operation with the workers strength of 350 nos. Ours is the only factory in UAE which produce Umbrellas & Umbrella parts. The annual turnover is in the range of AED 45 Million and out of which 75% sales are from export of Umbrella and Umbrella Parts mainly to India.
3. Contact Person & Position in Company	Mr. DHEERAJMAL BASTIMAL SIROYA, MANAGING DIRECTOR
4. Size of the Company (annual turnover)	More than 15 Mn Rands
5. Number of Employees	300+
6. Reason for wanting to attend the mission	To DO DUE DILIGENCE FOR UMBRELLA MANUFACTURING IN SA, AND TO EXPAND OUR CURRENT PHARMA BUSINESS IN SA.
7. Current involvement in SA industry? Please give details	Invested R 50 Mn in PharmaQ, a pharmaceutical manufacturing business in Johannesburg.
8. Have you identified opportunities or area's of interest in South Africa?	Umbrellas, Pharma, Jewellery
9. What are the sub-sectors in which you want to invest?	Umbrellas, Pharma, Jewellery
10. What kind of investment are you seeking brown or green investments?	Brown & Green
11. Total value of investment/s	Estimated value of investments into consideration - R20 Mn
12. Preference of companies to be included in the itinerary (Any Wish List of companies for Meetings)	Existing companies doing Umbrella Manufacturing in SA who are up for sale, or stakeholders who can provide information on how to set up umbrella manufacturing plant in SA. Also stakeholders from Pharma industry.

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1. Name & Physical Address of Company	KAAF INVESTMENTS , Unit 3304, Ubora Tower, Business Bay, DUBAI - UAE
2. Short background of the Company	Kaaf Investments partners with companies to make them reach their highest potential with a combination of capital, operational support and long term guidance. Kaaf chooses to do business with great companies with a long term strategy to give back to the society and community in general. Kaaf Investments is private investment office of Mr. Mishal Kanoo (Chairman of the Kanoo Group).
3. Contact Person & Position in Company	NANDI VERDHAN MEHTA, HEAD OF FINANCE
4. Size of the Company (annual turnover)	More than 15 Mn Rands
5. Number of Employees	20+ in KAAF; (800 + in KANOO Group overall)
6. Reason for wanting to attend the mission	Exploring investment opportunities in South Africa and building a network amongst genuine companies and partners.
7. Current involvement in SA industry? Please give details	NA
8. Have you identified opportunities or area's of interest in South Africa?	Agro-Processing, Oil & Gas, BPO/ICT, Chemicals
9. What are the sub-sectors in which you want to invest?	Agro-Processing, Oil & Gas, BPO/ICT, Chemicals
10. What kind of investment are you seeking brown or green investments?	Brown & Green
11. Total value of investment/s	Estimated value of investments into consideration - Greater than USD 50 Mn
12. Preference of companies to be included in the itinerary (Any Wish List of companies for Meetings)	To meet with private companies and project owners in Agro-Processing, Oil & Gas, BPO/ICT, Chemicals

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1. Name & Physical Address of Company	ARROW CAPITAL , 609, Index Tower, DIFC - Dubai, UAE
2. Short background of the Company	Arrow Capital is a registered investment management company with offices in Dubai and Mauritius. Arrow Capital (DIFC) Limited is regulated by DFSA and Arrow Capital Mauritius is regulated by Mauritius FSC. We are a boutique firm that offers investment management and corporate finance advisory services to ultra high net-worth individuals, families and corporates across the globe. We believe in
3. Contact Person & Position in Company	SUMIT MEHTA, MANAGING DIRECTOR
4. Size of the Company (annual turnover)	More than 15 Mn Rands
5. Number of Employees	20+
6. Reason for wanting to attend the mission	To meet good investment projects, explore business opportunities
7. Current involvement in SA industry? Please	NA
8. Have you identified opportunities or area's of interest in South Africa?	Waste to Energy, Automotives, Hospitality & Tourism, Agro-Processing
9. What are the sub-sectors in which you want to invest?	Waste to Energy, Automotives, Hospitality & Tourism, Agro-Processing
10. What kind of investment are you seeking brown or green investments?	Brown & Green
11. Total value of investment/s	Estimated value of investments into consideration - USD 5-10 Mn
12. Preference of companies to be included in the itinerary (Any Wish List of companies for Meetings)	To meet good investment projects, explore business opportunities in Waste to Energy, Automotive, Hospitality, and Agro Processing sectors.